

Tech Scotland Advocates

Lead: Scotland Advocates [Garry Bernstein](#)

Internationalisation Guide for Tech Startups Entering Scotland

Understanding the Scotland Tech Landscape

Starting a Tech Business

How to start a business in Scotland <https://www.mygov.scot/starting-business>

Techscaler: <https://techscaler.co.uk> Tailored support for everyone across Scotland with the ambition to build a startup, at every stage of the journey.

[Scottish Enterprise](https://www.scottish-enterprise.com/) (<https://www.scottish-enterprise.com/>): Government agency that provides funding, support, and advice to Scottish businesses.

Innovate UK (<https://www.innovateukedge.ukri.org/enter-new-markets>): Government agency that supports innovation and technology development in the UK.

Business Gateway (<https://www.bgateway.com/>): Scottish government-funded organisation that provides free business advice and support.

Tech Nation(<https://technation.io/>): Membership organization for tech startups and scaleups in the UK.

Who to Contact:

Government Agencies:
Scottish Enterprise
Innovate UK
Business Gateway

Tech Hubs and Incubators:

CodeBase (<https://www.thisiscodebase.com/>)
<https://www.scottishedge.com/>

Other Useful Resources:

Scottish Investment Bank (<https://www.scottish-enterprise.com/funding-and-support/scottish-investment-bank>)

Startup Scotland (<https://www.startupscotland.org/>): Non-profit organization that supports tech startups in Scotland.

Scottish Tech Army (<https://www.scottishtecharmy.org/>): Volunteer network of tech professionals who provide support to startups.

University of Edinburgh Bayes Centre(<https://www.ed.ac.uk/bayes>): Research center that specializes in entrepreneurship and innovation.

Additional Resources for Tech Startups and Scaleups in Scotland Events and Networking:

ScotlandIS (<https://www.scotlandis.com/>): Industry body for the Scottish tech sector that hosts regular events and networking opportunities.

Meetup (<https://www.meetup.com/>): Website that allows you to find and join local tech meetups and events.

Funding and Investment:

Scottish Investment Bank Growth Fund (<https://www.scottish-enterprise.com/support-for-businesses/funding-and-grants/business-grants-and-funding-calls>): Fund that provides equity and loan financing to Scottish businesses with high growth potential.

Scottish Co-investment Fund BBA (<https://www.british-business-bank.co.uk/finance-options/nations-and-regions-investment-funds/investment-fund-for-scotland>): Fund that co-invests with private sector investors in Scottish businesses.

Seed Enterprise Investment Scheme (SEIS) (<https://www.gov.uk/seed-enterprise-investment-scheme>): Tax relief scheme for investors in early-stage businesses.

<https://www.thebank.scot/> The Bank provides patient (long term) capital to businesses and projects throughout Scotland to support the development of a fairer, more sustainable economy.

Support and Mentorship:

Women in Tech Scotland (<https://www.scotwomenintech.com/>): Network and support group for women working in the tech sector in Scotland.

TechScaler (<https://www.techscaler.co.uk/>): Accelerator program for tech startups and scaleups in Scotland.

Online Resources:

Scotland Can Do (<https://www.gov.scot/groups/scotland-can-do-business-innovation-forum/>): Website that showcases Scottish businesses and innovation.

Tech Edinburgh (<https://www.investinedinburgh.com/key-sectors/software-technology>): Website that provides news, events, and resources for the tech community in Edinburgh.

1. Business Gateway: Offers free business support, advice, and workshops. Visit <https://www.bgateway.com/resources/help-for-start-ups-the-support-available-for-your-start-up>
 2. Scottish Enterprise: Provides support for high-growth businesses. Check <https://www.scottish-enterprise.com> for funding opportunities and advice.
 3. TechScaler: A national £42 million program offering mentoring and incubation space for new tech businesses. Explore <https://www.techscaler.co.uk>
 4. Scottish EDGE: A business funding competition for innovative startups. Learn more at <https://scottishedge.com>
 5. Scottish Development International (SDI): Assists with international trade and investment. Visit <https://www.sdi.co.uk>
 6. Scottish Chambers of Commerce: A network supporting businesses across Scotland. Visit <https://www.scottishchambers.org.uk>
 7. Women's Enterprise Scotland: Supports women-owned businesses. Check <https://www.wescotland.co.uk>
 8. Young Enterprise Scotland: Offers education programs for young entrepreneurs. Visit <https://yes.org.uk>
 9. RookieOven: Provides resources for tech founders in Scotland. See <https://rookieoven.com/academy/founders>
 10. National Strategy for Economic Transformation: Outlines government initiatives. Read at <https://www.gov.scot/publications/scotlands-national-strategy-economic-transformation>
- Start by contacting Business Gateway for initial guidance, then explore Scottish Enterprise and TechScaler for tech-specific support. These resources will help you navigate the Scottish startup ecosystem and connect with relevant organisations and funding opportunities[1][2][3][4][5].

Sources

- [1] Help for start-ups – The support available for your start up <https://www.bgateway.com/resources/help-for-start-ups-the-support-available-for-your-start-up>
- [2] Support for start-up businesses - gov.scot - The Scottish Government <https://www.gov.scot/news/support-for-start-up-businesses/>
- [3] Techscaler | Building Startups in Scotland <https://www.techscaler.co.uk>
- [4] Useful resources for tech founders in Scotland - RookieOven <https://rookieoven.com/academy/founders>
- [5] Scottish Enterprise: Support and advice for businesses in Scotland <https://www.scottish-enterprise.com>

Source: contact Tracey Rob Perera